

# **XBRL**

eXtensible Business Reporting Language

## DEFINITION

XBRL (eXtensible Business Reporting Language) is a language for the electronic communication of business and financial data. The idea behind XBRL is simple: instead of treating financial information as a block of text, it provides an identifying tag for each individual item of data.



## TODAY

In Millions of USD (except for per share items)	3 months ending 2009-03-31	3 months ending 2008-12-31	3 months ending 2008-09-30	3 months ending 2008-06-30	3 months ending 2008-03-31
Revenue	5,508.99	5,700.90	5,541.39	5,367.21	5,186.04
Other Revenue, Total	-	-	-	-	-
<b>Total Revenue</b>	<b>5,508.99</b>	<b>5,700.90</b>	<b>5,541.39</b>	<b>5,367.21</b>	<b>5,186.04</b>
Cost of Revenue, Total	2,101.50	2,190.01	2,173.39	2,147.57	2,110.54
<b>Gross Profit</b>	<b>3,407.49</b>	<b>3,510.90</b>	<b>3,368.00</b>	<b>3,219.64</b>	<b>3,075.51</b>
Selling/General/Admin. Expenses, Total	882.25	917.35	1,015.87	959.46	856.20
Research & Development	641.64	733.34	704.57	682.21	673.07
Depreciation/Amortization	-	-	-	-	-
Interest Expense(Income) - Net Operating	-	-	-	-	-
Unusual Expense (Income)	-	1,094.76	-	-	-
Other Operating Expenses, Total	-	-	-	-	-
<b>Total Operating Expense</b>	<b>3,625.40</b>	<b>4,935.46</b>	<b>3,893.83</b>	<b>3,789.25</b>	<b>3,639.81</b>
<b>Operating Income</b>	<b>1,883.59</b>	<b>765.45</b>	<b>1,647.57</b>	<b>1,577.96</b>	<b>1,546.23</b>
Interest Income(Expense), Net Non-Operating	-	-	-	-	-
Gain (Loss) on Sale of Assets	-	-	-	-	-
Other, Net	-0.73	1.41	0.75	5.32	-2.96
<b>Income Before Tax</b>	<b>1,889.80</b>	<b>835.35</b>	<b>1,668.78</b>	<b>1,635.89</b>	<b>1,713.58</b>
<b>Income After Tax</b>	<b>1,422.83</b>	<b>382.44</b>	<b>1,289.94</b>	<b>1,247.39</b>	<b>1,307.09</b>
Minority Interest	-	-	-	-	-
Equity in Affiliates	-	-	-	-	-
<b>Net Income Before Extra. Items</b>	<b>1,422.83</b>	<b>382.44</b>	<b>1,289.94</b>	<b>1,247.39</b>	<b>1,307.09</b>
Accounting Change	-	-	-	-	-
Discontinued Operations	-	-	-	-	-
Extraordinary Item	-	-	-	-	-
<b>Net Income</b>	<b>1,422.83</b>	<b>382.44</b>	<b>1,289.94</b>	<b>1,247.39</b>	<b>1,307.09</b>
Preferred Dividends	-	-	-	-	-
<b>Income Available to Common Excl. Extra Items</b>	<b>1,422.83</b>	<b>382.44</b>	<b>1,289.94</b>	<b>1,247.39</b>	<b>1,307.09</b>

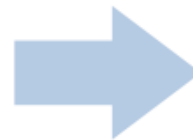
PERIOD ENDING	31.May.08	31.May.07	31.May.06
<b>Total Revenue</b>	<b>22,430,000</b>	<b>17,996,000</b>	<b>14,380,000</b>
<b>Cost of Revenue</b>	<b>9,660,000</b>	<b>4,191,000</b>	<b>3,235,000</b>
<b>Gross Profit</b>	<b>12,770,000</b>	<b>13,805,000</b>	<b>11,145,000</b>
Operating Expenses			
Research Development	2,741,000	2,195,000	1,872,000
Selling General and Administrative	808,000	4,599,000	3,869,000
Non Recurring	165,000	159,000	85,000
Others	1,212,000	878,000	583,000
<b>Total Operating Expenses</b>	<b>4,926,000</b>	<b>7,831,000</b>	<b>6,409,000</b>
<b>Operating Income or Loss</b>	<b>7,844,000</b>	<b>5,974,000</b>	<b>4,736,000</b>
Income from Continuing Operations			
Total Other Income/Expenses Net	384,000	355,000	243,000
Earnings Before Interest And Taxes	8,228,000	6,329,000	4,979,000
Interest Expense	394,000	343,000	169,000
Income Before Tax	7,834,000	5,986,000	4,810,000
Income Tax Expense	2,313,000	1,712,000	1,429,000
Minority Interest	-	-	-
<b>Net Income From Continuing Ops</b>	<b>5,521,000</b>	<b>4,274,000</b>	<b>3,381,000</b>
Non-recurring Events			
Discontinued Operations	-	-	-
Extraordinary Items	-	-	-
Effect Of Accounting Changes	-	-	-
Other Items	-	-	-
<b>Net Income</b>	<b>5,521,000</b>	<b>4,274,000</b>	<b>3,381,000</b>
Preferred Stock And Other Adjustment	-	-	-
<b>Net Income Available to Common</b>	<b>5,521,000</b>	<b>4,274,000</b>	<b>3,381,000</b>

	2008	2007	2006	2005	2004
Period End Date	06/30/2008	06/30/2007	06/30/2006	06/30/2005	06/30/2004
Period Length	12 Months	12 Months	12 Months	12 Months	12 Months
Stmt Source	10-K	10-K	10-K	10-K	10-K
Stmt Source Date	07/31/2008	08/03/2007	08/25/2006	08/25/2006	08/25/2006
Stmt Update Type	Updated	Updated	Updated	Reclassified	Reclassified
Revenue	60,420.0	51,122.0	44,282.0	39,788.0	36,835.0
<b>Total Revenue</b>	<b>60,420.0</b>	<b>51,122.0</b>	<b>44,282.0</b>	<b>39,788.0</b>	<b>36,835.0</b>
Cost of Revenue, Total	11,598.0	10,693.0	7,650.0	6,031.0	6,596.0
<b>Gross Profit</b>	<b>48,822.0</b>	<b>40,429.0</b>	<b>36,632.0</b>	<b>33,757.0</b>	<b>30,239.0</b>
Selling/General/Administrative Expenses, Total	16,366.0	14,273.0	12,256.0	10,789.0	10,841.0
Research & Development	8,164.0	7,121.0	6,584.0	6,097.0	7,735.0
Depreciation/Amortization	0.0	0.0	0.0	0.0	0.0
Interest Expense (Income), Net Operating	0.0	0.0	0.0	0.0	0.0
Unusual Expense (Income)	2,112.0	536.0	1,728.0	2,462.0	2,711.0
Other Operating Expenses, Total	0.0	0.0	0.0	0.0	0.0
<b>Operating Income</b>	<b>22,180.0</b>	<b>18,499.0</b>	<b>16,064.0</b>	<b>14,409.0</b>	<b>8,952.0</b>
Interest Income (Expense), Net Non-Operating	0.0	0.0	0.0	0.0	0.0
Gain (Loss) on Sale of Assets	0.0	0.0	0.0	0.0	0.0
Other, Net	-138.0	-34.0	0.0	0.0	0.0
<b>Income Before Tax</b>	<b>23,814.0</b>	<b>20,101.0</b>	<b>18,262.0</b>	<b>16,628.0</b>	<b>13,166.0</b>
Income Tax - Total	6,133.0	6,036.0	-	-	-
<b>Income After Tax</b>	<b>17,681.0</b>	<b>14,065.0</b>	<b>18,262.0</b>	<b>16,628.0</b>	<b>13,166.0</b>
Minority Interest	-	-	-	-	-
Equity in Affiliates	-	-	-	-	-
U.S. GAAP Adjustment	-	-	-	-	-
<b>Net Income</b>	<b>17,681.0</b>	<b>14,065.0</b>	<b>18,262.0</b>	<b>16,628.0</b>	<b>13,166.0</b>

Hundreds of formats of financial statement

## FUTURE

Traditional format	
Cash and cash equivalents	\$ 663
Current assets:	
Cash and cash equivalents	\$ 663
Marketable debt and equity securities	6,283
Accounts receivable (Note 4)	24,138
Inventories (Note 5)	20,152
Current deferred tax assets (Note 13)	503
Other current assets	908
Total current assets	\$ 52,647

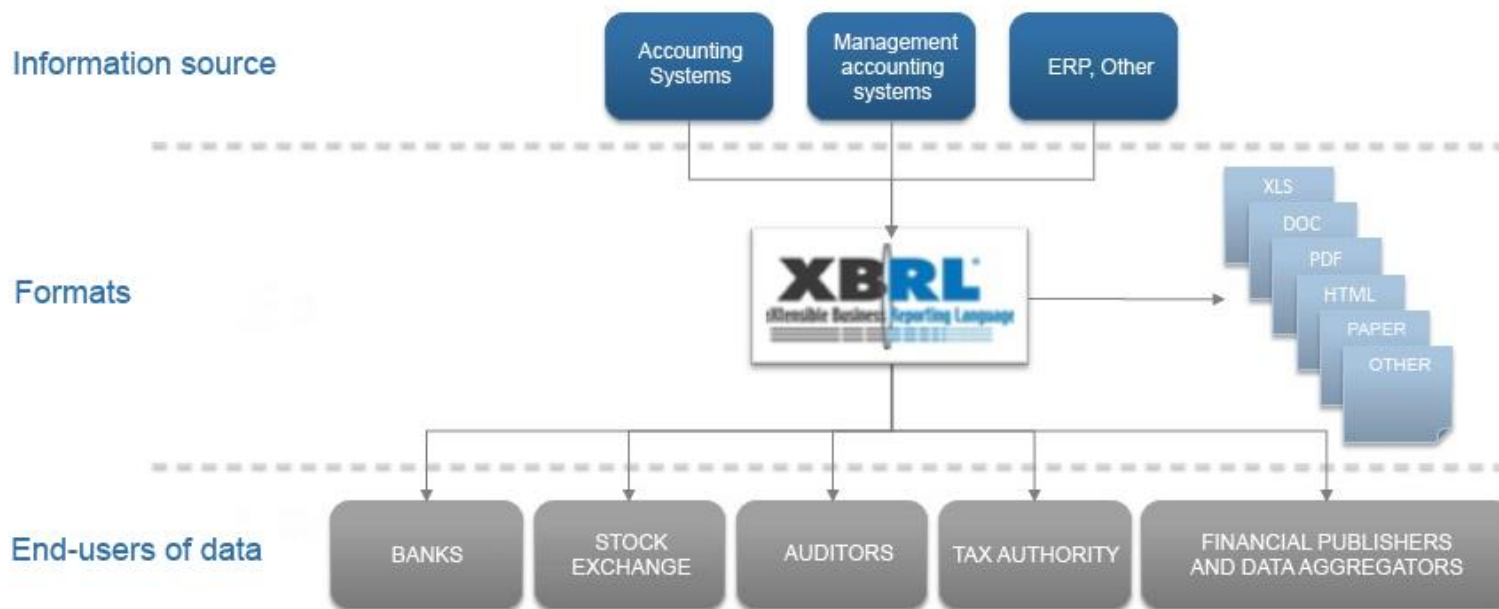


XBRL format	
Data	
	\$ 663
Meta Data	
<ul style="list-style-type: none"> <li>• Name (CashAndCashEquivalents)</li> <li>• Data Type (Monetary, String, other)</li> <li>• Period Type (Instant, Duration)</li> <li>• Balance Type (Debit, Credit)</li> <li>• Calculations</li> <li>• Presentations</li> </ul>	

## TAXONOMY

- XBRL Taxonomies are dictionaries which are used by the language. These are the categorization schemes which define the specific tags for individual items of data.
- Already prepared taxonomies:
  - US GAPP
  - IFRS
  - HGB
  - COREP
  - Other

## IDEA





## AREAS OF USE

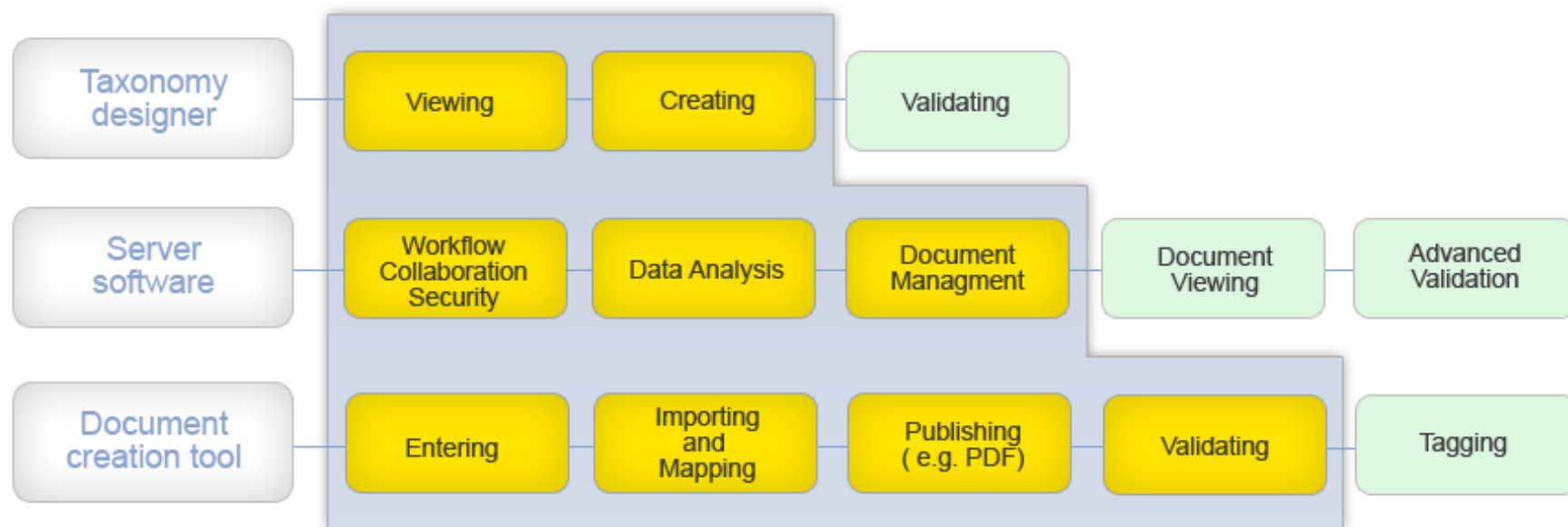
Banking reporting (COREP/FINREP)

Internal financial reporting

External financial  
reporting

- banks
- stock exchanges
- financial publishers and data aggregators
- regulators
- tax authorities
- auditors
- trading partners

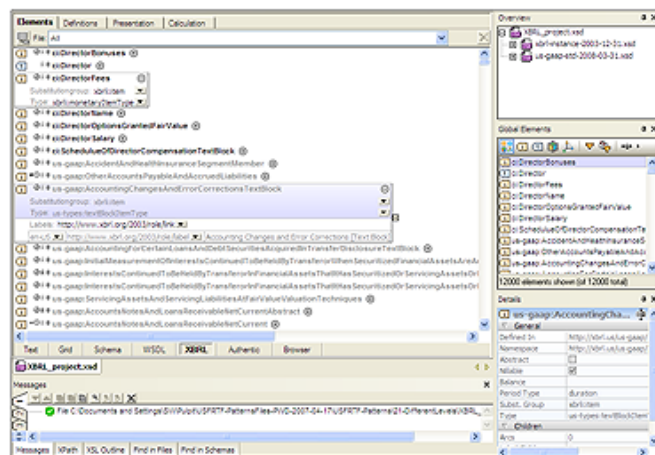
## Existing IT Solutions



**XBRL Integrated platform**



## IT Perspective



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## Accountants' perspective

### B.1. Balance - Assets

Description	Notes	2008
<b>A. Non-current assets</b>		1 037 681
1. Goodwill	1.1, 1.2, 1.3	123 123
2. Intangible assets other than goodwill	2.1, 2.2, 2.3	3 212
3. Tangible fixed assets	3.1, 3.2, 3.3, 3.4, 3.5	42 343
4. Real estate investment	4.1, 4.2, 4.3	423 655
5. Long-term receivables	5.1, 5.2	6 567
6. Financial assets	6.1, 6.2, 6.4, 6.5, 6.6, 6.7, 6.8	435 325
7. Deferred tax assets	7.1, 7.2, 7.3, 7.4, 18.1, 18.2, 18.3	3 453
8. Other accrued liabilities	11.1, 11.2, 11.3	3
<b>B. Current assets</b>		1 114 829
1. Stocks	8.1, 8.2, 8.3	435 246
2. Trade accounts receivable	9.1, 9.2	3 243
3. Sundry debtors	9.1, 9.3	234 324
4. Tax, subsidies, customs duties, social security, health insurance and other benefits receivables.	9.1, 9.4	435 435
5. Financial assets	10.1, 10.2, 10.3, 6.3	6 573
6. Cash and cash equivalents	11.1, 11.3	3
7. Accrued liabilities	11.2	3
<b>C. Non-current assets or disposal groups classified as held for sale or as held for distribution to owners</b>	12	534
<b>Assets</b>		<b>2 153 044</b>

## APPLICATION ARCHITECTURE

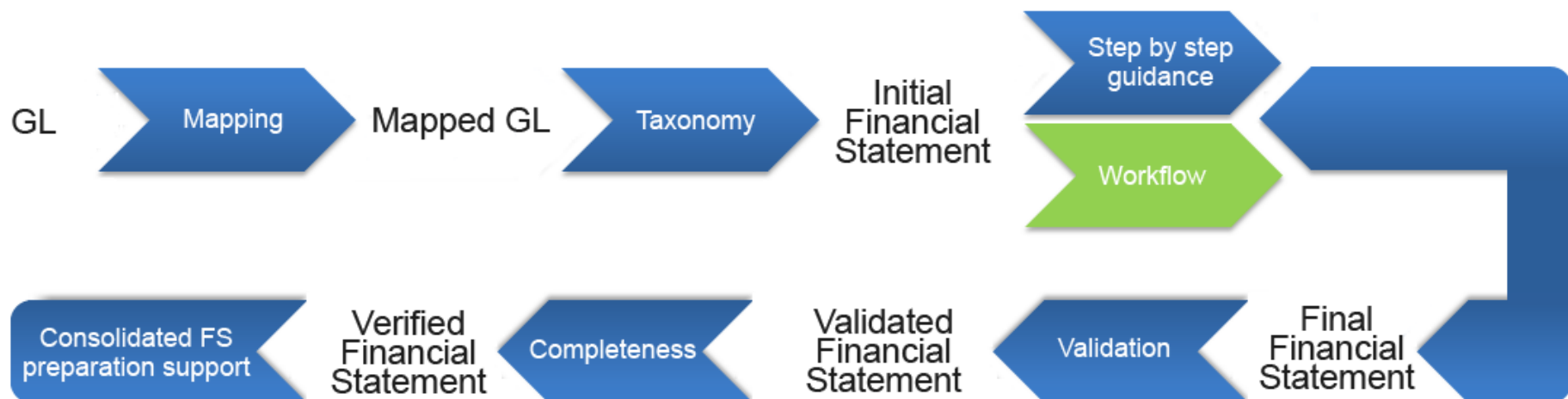
Financial Statement Preparation

Facilitated Data Exchange

Data Analysis

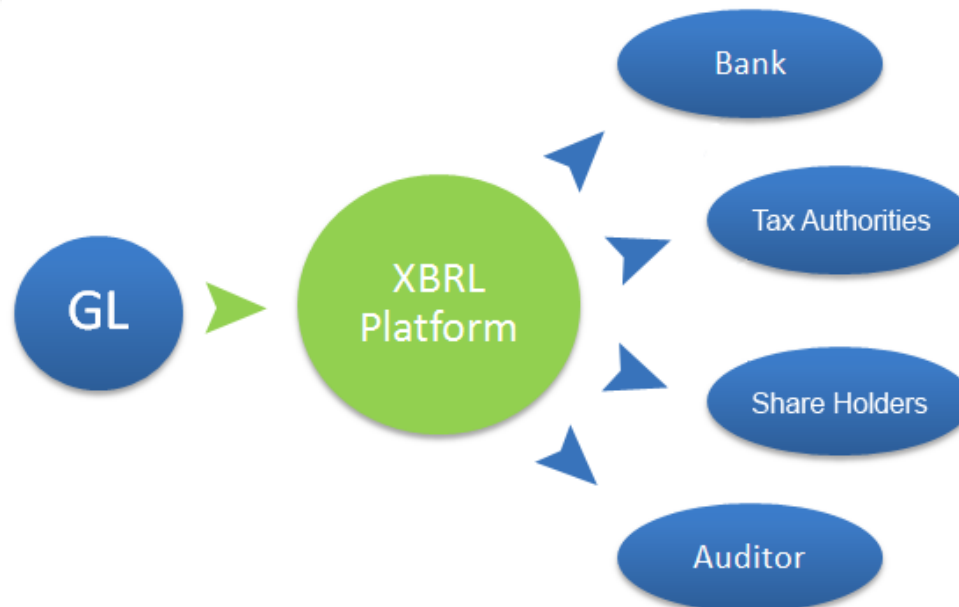
## Financial statement preparation

- General ledger integration (XBRL-GL)
- Automation of the process of preparation financial statement
- Step by step guidance
- Consolidated financial statement preparation support
- Validation
- Completeness
- Workflow Collaboration



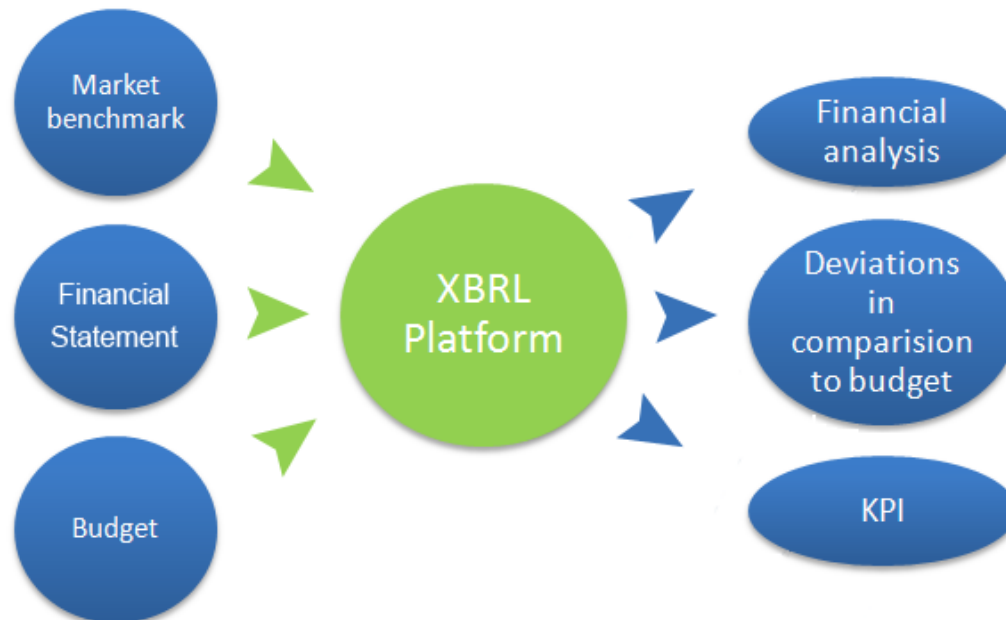
## Facilitated Data Exchange

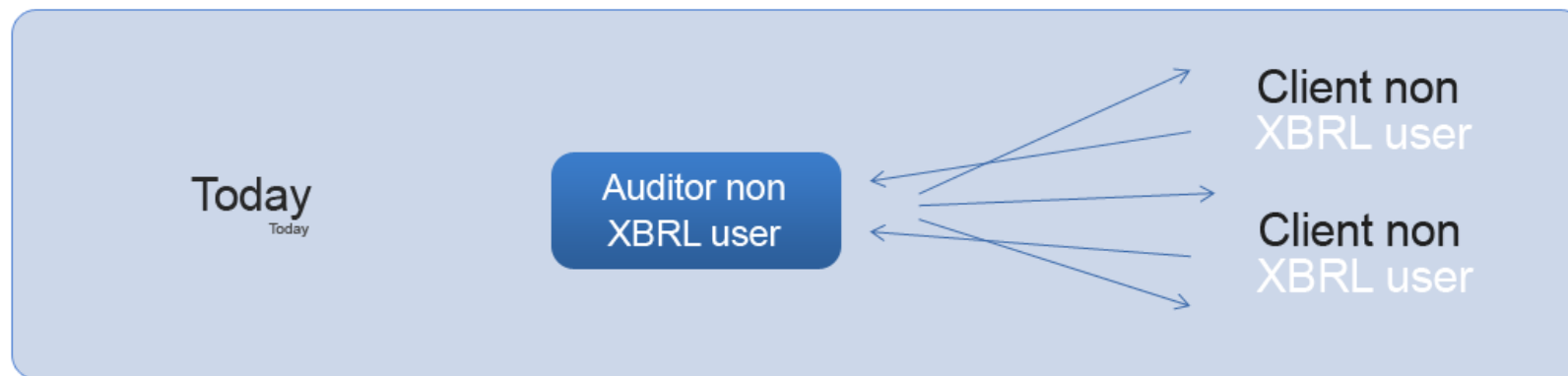
- Internal reporting
  - Management
  - Consolidation
- External reporting
  - Auditor
  - Bank



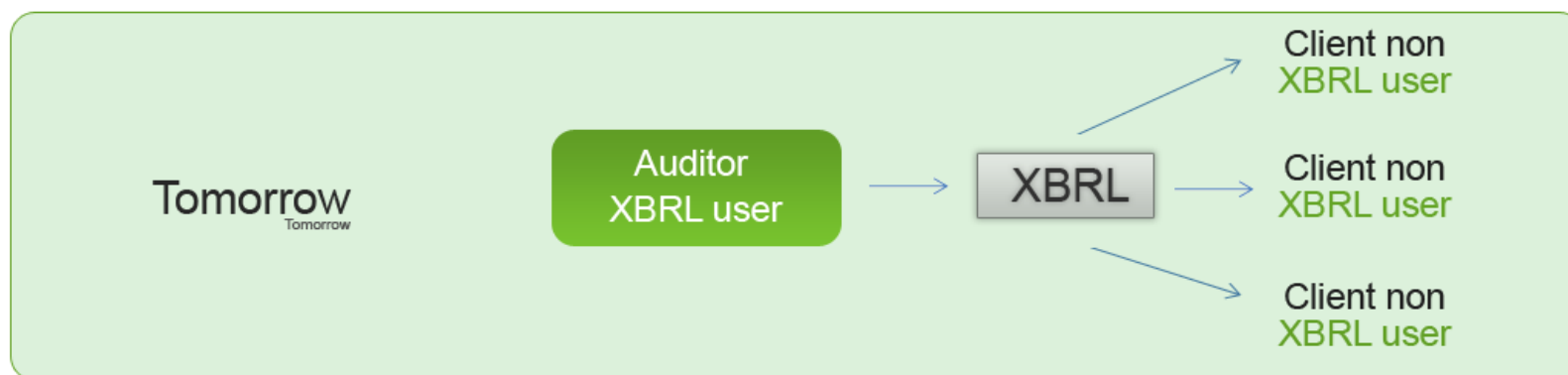
## Data Analysis

- Financial and non-financial ratios
- Budgeting
- Controlling
- Benchmarking





### Implementing XBRL in HLB





# BENEFITS

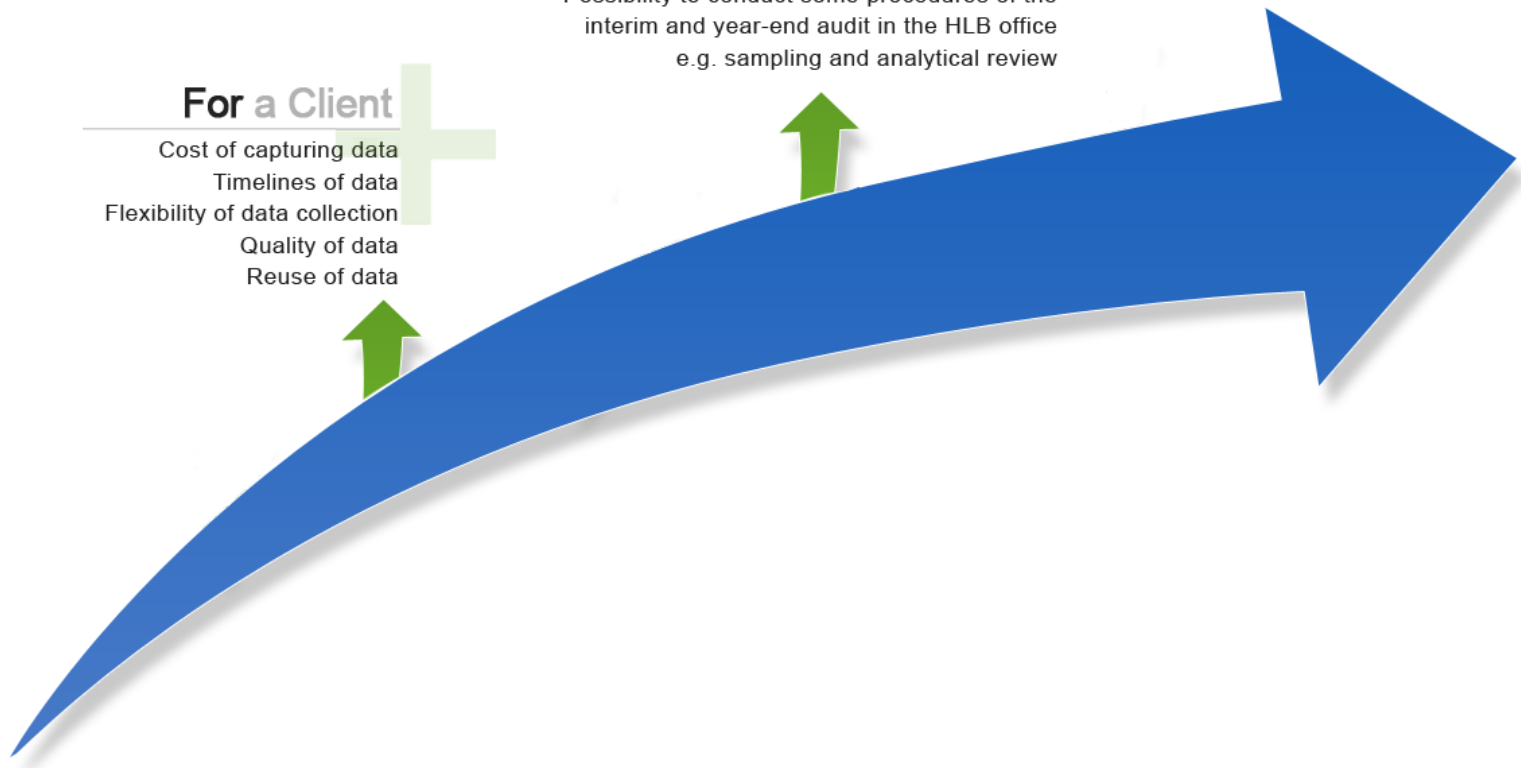
BENEFITS

## For an HLB auditor

- Standardization of data format
- Acceleration of data gathering
- Acceleration of data processing
- Reduction of workload and cost of audit
- Possibility to conduct some procedures of the interim and year-end audit in the HLB office e.g. sampling and analytical review

## For a Client

- Cost of capturing data
- Timelines of data
- Flexibility of data collection
- Quality of data
- Reuse of data



Thank you for your attention

HLB Sarnowski & Wiśniewski